

2016 Annual Financial Statement

This annual financial statement has been prepared in accordance with the Swiss GAAP FER 21 financial reporting guidelines for charitable and social non-profit organisations.

For the statement of accounts, according to FER 21, it is important to report the year-end result after changes in funds. Donations are assigned directly to the fund. The earmarked or non-earmarked donations thus contained in the fund will then be used in accordance with their original purpose, or Swisscontact's task to finance project activities. This may be done during the year the donations are allocated, or else in subsequent reporting years.

The cost structure and apportionment of administrative expenses, administrative programme expenses, and direct programme expenses comply with the ZEW0 Foundation guidelines.

Important benchmarks and figures

Compared with the previous year, project volume grew by 14.1% (from kCHF 76,200 to kCHF 86,937 Swiss francs). Donations and contributions (donations tied to specific tasks) amounted to kCHF 6,751 Swiss francs, roughly the same as the previous year with kCHF 6,728 francs. In addition to donations and contributions from private and institutional donors and tied to projects, the fund for non-earmarked contributions grew by kCHF 115 francs.

Fundraising expenses for 2016 were kCHF 988 francs (previous year: kCHF 1,023 francs). This represents 1.2% of total expenses (previous year: 1.3%).

Swisscontact always tries to optimise the efficiency and effectiveness of its procedures in light of quality, cost, and time requirements. Our administrative expenses decreased from 4.0% to 3.2%.

Personnel costs and lump-sum compensation for the four Management Board members during the reporting year totalled kCHF 753 Swiss francs (vs. kCHF 746 francs the previous year).

With a positive year-end result of kCHF 1,615 Swiss francs and a change in free funds of kCHF 115, our trust capital increased from kCHF 8,777 to kCHF 10,507 Swiss francs (factoring in currency adjustments).

Our organisational capital on the one hand ensures we can remain committed to our projects by helping to mitigate short-term fluctuations in donations for project financing. On the other, to our donors and in our tender documents it presents proof of our liquidity and financial capabilities.

Consolidated profit and loss account 2016

| | 2016 | 2015 |
|---|---------------|---------------|
| | in kCHF | in kCHF |
| INCOME | | |
| <i>Income from Donations and Contributions</i> | | |
| Donations from government donors | 1 864 | 1 790 |
| Donations from private donors | 2 350 | 2 545 |
| Swiss Government contributions tied to projects | 6 000 | 6 000 |
| Contributions government donors | 688 | 1 210 |
| Contributions private donors | 1 849 | 1 183 |
| <i>Total Donations and Contributions</i> | 12 751 | 12 728 |
| <i>Income from projects</i> | | |
| Swiss Government mandates | 57 806 | 46 309 |
| Government principals | 9 503 | 10 020 |
| Private principals | 6 848 | 7 163 |
| <i>Total income from projects</i> | 74 157 | 63 492 |
| <i>Other income</i> | | |
| Other | 29 | -20 |
| Total income | 86 937 | 76 200 |

| EXPENDITURE | 2016 | 2015 |
|---|---------------|---------------|
| | in kCHF | in kCHF |
| <i>Expenditure of projects</i> | | |
| Albania | 1 628 | 609 |
| Bangladesh | 11 020 | 11 462 |
| Benin | 3 871 | 1 533 |
| Bolivia | 2 689 | 3 128 |
| Bosnia and Herzegovina | 175 | 50 |
| Burkina Faso | 623 | 769 |
| Cambodia | 477 | 59 |
| Colombia | 2 030 | 1 947 |
| East Africa | 1 146 | 553 |
| Ecuador | 700 | 622 |
| El Salvador | 211 | 250 |
| Guatemala | 709 | 621 |
| Honduras | 2 282 | 2 914 |
| Indonesia | 10 060 | 8 945 |
| Kenya | 582 | 786 |
| Kosovo | 1 910 | 1 665 |
| Laos | 591 | 644 |
| Mali | 5 603 | 5 650 |
| Morocco | 820 | 96 |
| Macedonia | 1 457 | 1 203 |
| Mozambique | 1 295 | 1 000 |
| Myanmar | 4 309 | 4 226 |
| Nepal | 1 435 | 518 |
| Nicaragua | 1 871 | 1 413 |
| Niger | 4 953 | 3 419 |
| Peru | 1 647 | 2 149 |
| Rwanda | 2 664 | 2 210 |
| Switzerland | 1 675 | 1 361 |
| Serbia | 282 | 113 |
| South Africa | 770 | 769 |
| Tanzania | 1 099 | 1 032 |
| Tunisia | 1 342 | 1 284 |
| Uganda | 1 625 | 1 323 |
| Vietnam | 402 | 42 |
| South America regional programme | 1 841 | 1 844 |
| Central America regional programme | 0 | 71 |
| Coordination office project countries | 2 220 | 2 413 |
| Subsidiaries | 494 | 536 |
| Project support | 3 235 | 2 624 |
| thereof included in country costs (mandate fee basis) | -1 468 | 0 |
| <i>Total expenditure of project</i> | 80 275 | 71 835 |
| <i>Expenses for administration and marketing</i> | | |
| Subsidiaries (Switzerland/Costa Rica) | 75 | 81 |
| General administration | 3 763 | 2 810 |
| Information and fundraising | 988 | 1 023 |
| Provisions | 372 | 175 |
| <i>Total expenses for administration and marketing</i> | 5 198 | 4 089 |
| Operating result | 1 464 | 258 |
| Net financial income | -12 | -88 |
| Exceptional result | 0 | 68 |
| Result before changes in funds | 1 452 | 238 |
| Change in restricted funds | 278 | 12 |
| Change in free funds | -115 | -34 |
| Result after changes in funds | 1 615 | 216 |
| Allocation to unrestricted capital | -1 615 | -216 |
| Result after allocation | 0 | 0 |

Consolidated balance sheet as at 31st December 2016

| | 2016 | 2015 |
|--|---------------|---------------|
| | in kCHF | in kCHF |
| ASSETS | | |
| Current assets | | |
| Cash in hand and at bank | 34 939 | 27 894 |
| Advances to projects | 7 490 | 5 903 |
| Marketable securities | 5 624 | 3 289 |
| Other receivables | 5 353 | 3 103 |
| Accrued income | 815 | 893 |
| <i>Total</i> | 54 221 | 41 082 |
| Non-current assets | | |
| Tangible assets | 281 | 293 |
| Intangible assets | 648 | 717 |
| <i>Total</i> | 929 | 1 010 |
| Total assets | 55 150 | 42 092 |
| LIABILITIES AND EQUITY | | |
| Current liabilities | | |
| Other liabilities | 37 066 | 27 771 |
| Accrued liabilities | 4 392 | 3 068 |
| Advance payments for participation in projects | 396 | 222 |
| Provisions | 2 603 | 1 790 |
| <i>Total</i> | 44 457 | 32 851 |
| Restricted funds | | |
| Restricted funds | 186 | 464 |
| <i>Total</i> | 186 | 464 |
| Equity | | |
| Trust capital | 7 803 | 7 587 |
| Unrestricted funds and reserves | 1 089 | 974 |
| Year end result | 1 615 | 216 |
| <i>Total</i> | 10 507 | 8 777 |
| Total liabilities and equity | 55 150 | 42 092 |

Appendix to the annual report

Change in funds

| in kCHF | Opening balance | Income | Allocation | Expenditure | Closing balance |
|---------------------------------|--------------------|----------|--------------|---------------|--------------------|
| Restricted capital funds | | | | | |
| SDC | 3 | 0 | 10 | -13 | 0 |
| EIAB | 26 | 0 | 0 | -20 | 6 |
| TA-USA | 78 | 0 | 50 | 0 | 128 |
| <i>Total</i> | 107 | 0 | 60 | -33 | 134 |
| Restricted income | | | | | |
| SOMS | 59 | 0 | 0 | -35 | 24 |
| Restricted donations | 298 | 0 | 3 946 | -4 216 | 28 |
| <i>Total</i> | 357 | 0 | 3 946 | -4 251 | 52 |
| Unrestricted funds | 974 | 0 | 208 | -93 | 1 089 |



Argan seeds for oil extraction, Morocco

PricewaterhouseCoopers AG reviewed the accounting and annual financial statement, giving them their stamp of approval on both.

You can request a copy of their Audit Report and 2016 Financial Statement from Swisscontact's Head Office, Schweizerische Stiftung für technische Entwicklungszusammenarbeit, Hardturmstrasse 123, 8005 Zürich, or download them from our website at www.swisscontact.org.